

City of Moose Jaw

Mosaic Place – Spectra Statement



January 1, 2022 to March 31, 2022

Mosaic Place
CLIENT INCOME STATEMENT - CITY OF MOOSE JAW
For the Month Ending March 2022

	YEAR TO DATE		
	Actual	Curr Budget	Budget Variance
Number of Events	49	48	1
Number of Event Days	30	37	-7
Total Paid General	37,244	43,730	-6,486
Turnstile Attendance- General	29,164	32,500	-3,336
Turnstile Attendance-Club	1,026	1,138	-112
Turnstile Attendance-Suite	2,026	2,687	-661
Total Turnstile Attendance General	32,216	36,325	-4,109
REVENUE			
Net Event Revenue	87,818	162,932	-75,113
Food and Beverage	191,403	143,823	47,580
Non Event Concession	4,716	1,251	3,465
Sponsorship	84,652	84,375	277
Naming Rights	33,730	42,108	-8,378
Compass Revenue	0	0	0
Pouring Rights	8,125	8,124	1
Suite Leases	37,050	72,999	-35,949
Club Seats	8,250	6,468	1,782
Rink Program Revenue	88,856	74,523	14,333
Curling Revenue	52,116	61,107	-8,991
Catering Supplemental Fee	5,159	0	5,159
Interest Income	425	999	-574
Order Fee Revenue	17,211	9,163	8,048
Other revenue	24,970	39,401	-14,431
TOTAL INCOME	644,481	707,273	-62,791
EXPENSES:			
General & Administration	33,591	49,919	16,328
Finance	27,410	32,100	4,690
Event Production	29,967	21,128	-8,839
Marketing	25,173	30,499	5,326
Operations	163,433	189,891	26,458
Food and Beverage	77,356	73,143	-4,213
Ticket Office	24,139	33,288	9,149
Curling	117,274	129,737	12,463
Overhead	185,130	178,310	-6,820
TOTAL EXPENSES	683,473	738,015	54,542
OPERATING INCOME (LOSS)	-38,992	-30,742	-8,249
Other Expense - COVID 19	314	0	314
Ticket Rocket Gift Cards Issued	0	0	0
Management Fee	-45,075	-44,664	-411
Management Fee Incentive	0	0	0
NET OPERATING INCOME (LOSS)	-83,752	-75,406	-8,346
Client Building Rentals	0	0	0
ADJUSTED NET INCOME (LOSS)	-83,752	-75,406	-8,346